



CELEBRATING  
**30 YEARS**  
1989 - 2019

# EQUIPMENT AS A SERVICE – EaaS

## **EMERALD** AUTOMATION



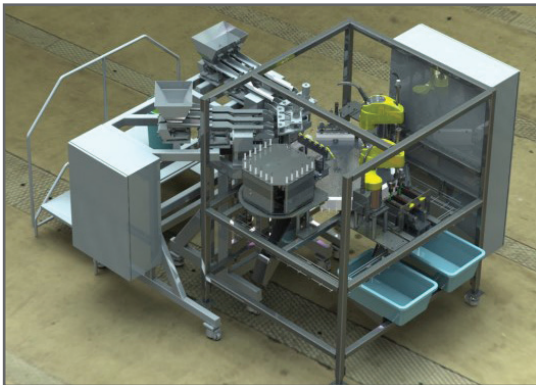
**PAY PER PRE-ROLL**

## EQUIPMENT TO YOU WITH NO UP-FRONT COST!

Would you like to have access to our robotic pre-roll production line without the upfront equipment investment? Emerald Automation and MD Packaging make it possible! Equipment as a Service (EaaS) is a pay-per-use model. We provide our pre-roll line with no up-front cost, we monitor it remotely, provide predictive maintenance service to uphold an SLA and charge you based on the quantity you produce each month!

## WHY CONSIDER EaaS?

- Benefit from lower whole-life equipment costs
- No upfront capital investments
- Turn CAPEX into OPEX
- Industry leading equipment
- Peace of mind with our regularly scheduled preventative maintenance
- Transparent pricing structure – pay based on piece count



## HOW ARE PRE-ROLLS RECORDED AND BILLED?

- MD Packaging has partnered with Emerald Automation on the pre-roll production line. Each cell has a built-in counter to measure the number of pre-rolls. Data is collected and you are billed monthly based on your production.

## HOW DOES THE PROGRAM WORK?

- Emerald Automation and MD Packaging will provide the equipment, provide start-up support and training with no upfront cost to YOU.
- MD Packaging owns the equipment for the 5-year contract term.
- You pay based on usage each month.

## WHAT ARE THE REQUIREMENTS OF EaaS?

- A hardwired internet connection is necessary for collecting and sharing data.

## WHAT ARE MACHINE USERS RESPONSIBLE FOR?

- Users should carry out routine maintenance following the manual guidelines and replace wear parts as required.

## WHAT IF THERE IS AN ISSUE WITH THE EQUIPMENT?

- Contact MD Packaging for all technical support.
- Remote access capability facilitates our ability to help troubleshoot and resolve issues.

**MD PACKAGING INC.**  
141 Reach Street, Unit #5A  
Uxbridge, ON L9P 1L3

416-291-9229 • [WWW.MDPACKAGING.COM](http://WWW.MDPACKAGING.COM)